



January 16, 2020 E-Newsletter

Ontario East News

If you have any news that you would like us to share, we would love to hear about it.

Please forward to info@ontarioeast.ca



Ontario East Economic Development Commission Seeks New Executive Director

The Ontario East Economic Development Commission is looking for an experienced Executive Director to oversee all operations, functions and activities. The successful candidate will be the face of the organization, responsible for advancing the strategic directions; implementing a high quality vision; providing organizational leadership and risk assessment; responsible for day to day operations managing the administration, finances, programs, events and activities of the Commission.

The Executive Director reports to the Board of Directors and supervises staff and contract positions for approved projects to meet the goals of the organizations. We will offer a competitive salary and opportunity for the Executive Director to be located anywhere within the Ontario East geographic region.

[Learn More](#)



Feasibility Study and Business Case for an Eastern Ontario Local Food Aggregation/Distribution Centre - Focus Groups Invitation

Peterborough & the Kawarthas Economic Development (PKED) is currently evaluating the feasibility to develop a Local Food Aggregation/Distribution Centre (Local Food Centre) in Peterborough County. The Feasibility and Business Case Study will assess the need to

establish a wholesale marketplace that will facilitate the aggregation, storage and distribution of locally produced food to wholesale buyers in the Eastern Ontario region.

This process involves gathering opinions, ideas and visions through focus group discussions from food producers, processors, wholesalers, retailers, distributors, educational institutions and other stakeholders involved in the Eastern Ontario food ecosystem.

To support the information gathering process, you are invited to participate in one of our three, 90-minute focus group sessions organized and managed by our consulting group, **Explorer Solutions**, to ensure that your voice and insights have a meaningful impact.

[Learn More](#)



The Canadian Agricultural Partnership: Cost-Share Funding-Intake Now Open

Applications for the **Place to Grow: Agri-Food Innovation Initiative** will be accepted from **January 6-27, 2020**

The Place to Grow: Agri-food Innovation Initiative is part of the **Canadian Agricultural Partnership**, a five-year, \$3-billion commitment by Canada's federal, provincial and territorial governments that supports Canada's agri-food and agri-product sectors.

Cost-share funding is provided to agriculture and food-value chain partners who identify sector opportunities and address challenges.

Funding for Sectors and Strategic Solutions funding streams will support agriculture and food value-chain partners in addressing emerging challenges and opportunities with sector-wide benefits.

[Learn More](#)

Ontario East Events

Visit the Ontario East [Events Calendar](#) and stay up-to-date on what's happening in Eastern Ontario.

If you have any events that you would like us to share, we would love to hear about them. Please forward to info@ontarioeast.ca



Ontario East Annual General Meeting
Marriott Downtown at CF Toronto Eaton Centre, Toronto

3:15pm to 5:00pm, Wednesday, February 5, 2020

Ontario East will be holding its Annual General Meeting during the EDCO Annual Conference and Showcase.

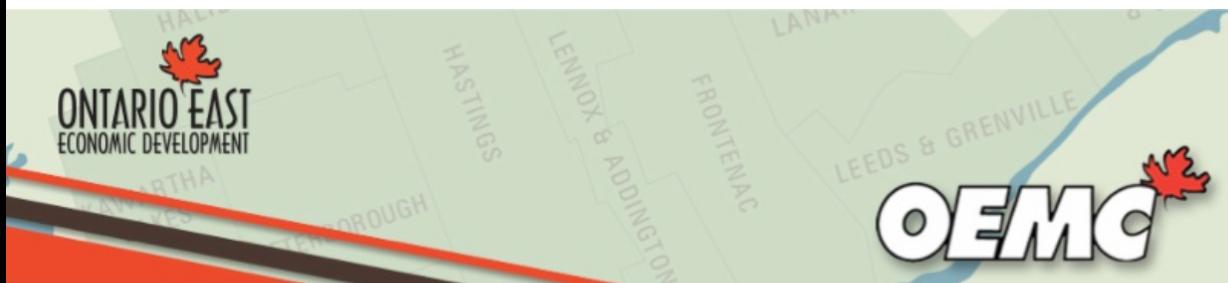
At the AGM we will recognize outgoing directors, welcome new directors and elect new officers, approve audited 2019 financials and provide an update on our activities.

This event is free and open to all members of the Ontario East Economic Development Commission.

This event is free and open to members and anyone who is interested in learning more about the Ontario East Economic Development Commission.

We hope to see you there!

[RSVP HERE](#)



Ontario East Municipal Conference (OEMC) 2020
NAV Centre, Cornwall
September 16-18, 2020

[Learn More](#)

Call for Speakers and Session Topics Open

Please click [HERE](#) for details and information regarding the Call for Speakers for OEMC 2020. Or, if there are topics or speakers that would be of interest to you, please click [HERE](#). The deadline for session submissions or topics is **February 28, 2020**.

We invite you to forward the Call for Speakers for any other individuals or organizations you feel would make a contribution to this great event.

NEW! Reservations at the NAV Centre Now Open

[RESERVE YOUR ROOM
NOW](#)



Canada-European Union: The
Comprehensive Economic
and Trade Agreement (CETA)

JANUARY 31, 2020

13:00-14:00 (ET)

Join me for CIFFA's online
virtual workshop.



INSTRUCTOR
Christian Sivière
President, Solimpex
CPMT

**CIFFA Canada-European Union:
The Comprehensive Economic and Trade Agreement (CETA)
Webinar**

1:00pm to 2:00pm, Friday, January 31, 2020

This workshop covers the contents of Canada's most important free trade agreement since the North American Free Trade Agreement (NAFTA) and its impact on various parties involved in international trade.

Participants can benefit from a pre-recorded lecture, a list of questions and answers from a previous session and a one-hour live session.

Participants will have access to a pre-recorded lecture upon registration. It is recommended that they listen to the recording prior to the live session on January 31, 2018.

[Learn More](#)



Economic
Developers
Council
of Ontario

EDCO 63rd Annual Conference and Showcase
Marriott Downtown at CF Toronto Eaton Centre, Toronto
February 4 to 6, 2020

[Registration Open](#)

This year's Conference theme, **Get Your Game on at #EDCO2020**, challenges economic developers to be game-changers and champion new and inventive ways to break through the status quo in an ever-changing landscape.

[Learn More](#)

Ontario East Success Story



Naylor Systems

Superior Quality and Service Passed Down Through the Generations Key to Naylor Systems Success

It's an inspiring story of how an idea meant to help students learn about welding and fabrication ended up becoming the foundation for a business – one that is considered to be an industry leader, with customers from coast to coast and an unparalleled reputation for product and customer service excellence.

Such is the tale of Cameron, Ontario's Naylor Systems, a family-owned and operated firm that has been designing and constructing a variety of docks and marine systems, including their exceptional and popular range of boat lifts, since 1975. Kaye Naylor was a licenced tool and die maker with a natural gift for engineering. In 1974, the shop teacher and budding entrepreneur worked with his high school shop class to build a steel boat lift. Seeing the effectiveness of the lift in action, Naylor's neighbour asked to have one build for his boats. Four more orders came in from friends and acquaintances that summer and the next thing Naylor and his wife Aileen knew, they were in the marine business.

[Read More](#)

Ontario East Economic Development Commission
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STAY CONNECTED

