

# ONTARIO EAST

## LOGISTICS INDUSTRY



[www.ontarioeast.ca](http://www.ontarioeast.ca)

  
**ONTARIO EAST**  
ECONOMIC DEVELOPMENT



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# DISTRIBUTION CENTRES

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## **AMER SPORTS CANADA INC.**

85 Davy Road  
Belleville, ON.  
Paul McKeown  
(613) 966-9220  
(613) 966-9366  
www.wilsonsports.com  
Sporting goods wholesale and distribution.

## **AMERICAN STANDARD**

235 Saunders Drive  
PO Box 1057  
Cornwall, Ontario, K6H 5V2  
Chris MacFarlane  
613-933-3525  
613-933-9844  
www.americanstandard.com  
macfarlanec@americanstandard.com  
Distribution centre and manufacturer of acrylic bathtubs, whirlpool tubs and special care showers for new construction and/or bathroom renovations.

## **AMERISOURCEBERGEN CANADA**

Kingston, ON.  
Kevin Sayeau  
(613) 546-9201 ext. 136  
www.amerisourcebergen.ca  
ksayeau@amerisourcebergen.ca  
AmerisourceBergen Canada (ABCC) is a leading supplier in pharmaceutical distribution and service solutions.

## **AS CANADA ULC**

420 Sidney Street  
Trenton, ON. K8V 2V2  
Shayne Jamieson  
Supervisor  
(613) 392-3591  
(613) 392-1726  
www.cranep plumbing.ca

jamiessh@americanstandard.com  
Distribution and Warehousing.

## **BENSON GROUP INC.**

700 Education Road  
Cornwall, ON. K6H 6B8  
Patrick Lalonde  
613-933-1700  
613-933-2625  
www.bensonautoparts.com  
rpiquette@bensonorg.com  
Head office and distribution centre specializing in tires, automotive parts and truck acces.

## **BLACK & DECKER CANADA INC.**

100 Central Ave.  
Brockville, ON. K6V 5W6  
Keith Blake, Site Manager  
613-342-6641  
613-498-5818  
www.blackanddecker.com  
keith.blake@bdk.com  
Black & Decker is a global manufacturer and marketer of quality power tools and accessories, hardware and home improvement products, and technology based fastening systems.

## **CANLYTE, A DIVISION OF PHILIP S ELECTRONICS LTD.**

525 Education Road  
Cornwall, ON. K6H 6C7  
Caroline Dexter  
613-938-6221  
613-938-0858  
www.canlyte.com  
caroline.dexter@philips.com  
Manufacturer and distributor of fluorescent lighting systems.

## **DAY AND ROSS**

Kingston, ON.  
Ted Moysey  
(613) 340-3620  
www.dayross.ca  
ted.moysey@dayandrossinc.ca  
Day & Ross is recognized as one of Canada's only National

carriers serving all 10 provinces with LTL and TL service anywhere in Canada, and to and from the United States

## **FERRUSI'S DAIRY PRODUCTS LTD**

Kingston, ON.  
Tony Ferrusi  
(613) 384-3782  
Distribution and warehousing of dairy products.

## **FINDLAY FOODS**

Kingston, ON.  
Stuart Findlay  
(613) 384-5331  
www.findlayfoods.com  
info@findlayfoods.com  
Warehousing and distribution of food products in Southeastern Ontario.

## **GIANT TIGER DISTRIBUTION CENTRE**

240 Laurier Blvd., PO Box 98  
Brockville, ON.  
John Jones, Operations Manager  
613-341-8699 x 230  
613-341-8862  
www.gianttiger.ca  
careers@gianttiger.com  
Giant Tiger is a Canadian family discount store and operates a distribution centre in Brockville.

## **INTERFACEFLOR COMMERCIAL**

33 Lahr Drive  
Belleville, ON. K8N 5S2  
Brad Taylor  
Director of Sales / Service Operations  
(613) 966-8090  
(613) 966-8645  
www.interfaceflor.ca  
brad.taylor@interfaceflor.com  
Distribution Centre.

## **JAES DISTRIBUTORS**

791 Millhaven Road  
Millhaven, ON.  
Janis Smith  
(613) 386-3838  
(613) 386-7414  
Promotional product distributor.

## **LYRECO OFFICE PRODUCTS**

St Lawrence Business Park  
Kingston, ON.  
www.lyreco.com  
Lyreco is a privately-owned supplier of office products to the business community.

## **MATRIX**

1330 Optimum Drive  
Cornwall, ON. K6H 5R5  
Joel Clarke-Ames  
613-361-3860  
613-936-8949  
Third party logistics profier (3PL) operating a distribution centre for a Canadian retailer.

## **MCKESSON PHARMACEUTICAL**

400 Sidney Street, Unit 1  
Trenton, ON.  
Corey Jackman  
(613) 394-7300  
(613) 394-7329  
www.mckesson.ca  
cory.jackman@mckesson.ca  
Distribution Centre.

## **MYSTICAL DISTRIBUTION**

6 Foster Stearns Road  
Belleville, ON.  
Mark Phillips  
(613) 394-7056  
(613) 394-4957  
www.mysticaldistributing.com  
ron@mysticaldistributing.com  
Fireworks distribution and assembly.

## **PHARMETICS**

555 Boundary Road  
Cornwall, Ontario. K6H 6K8  
Jim Crossen

613-933-5960  
613-933-1643  
www.pharmetics.com  
Contract manufacturer of over the counter and natural products.

## **RICHELIEU HOSIERY INT'L INC.**

600 Campbell Street, Suite 101  
Cornwall, ON. K6H 6C9  
Daniel Brisson  
613-938-6461  
613-938-7192  
dbrisson@richelieugroup.com  
Distributor of consumer socks, hosiery and tights.

## **SCI LOGISTICS**

Kingston, ON.  
Stephen Smyth  
(613) 650-2906  
www.scilogistics.com  
stephen.smyth@group-sci.com  
SCI Logistics is a world-class provider of customized, third-party logistic solutions to the manufacturing and retail industries.

## **SEARS CANADA INC.**

500 College Street East  
Belleville, ON.  
Martin Queen  
(613) 391-3900  
(613) 969-7878  
www.sears.ca  
Catalogue service centre for Ontario, Quebec and Atlantic Provinces.

## **SPERIAN FALL PROTECTION**

1120 Wooler Road, Highway 401  
Trenton, ON.  
Barry Moore  
(613) 392-9822  
(613) 392-7888  
Distribution Centre.

## **SUPPLY CHAIN MANAGEMENT INC.**

2401 SCM Way, R. R. #1  
Cornwall, ON. K6H 5R5  
Richard Schneider  
General Manager  
613-936-8676 x 108  
www.scm3pl.com  
Operation of modern distribution centres equipped with state-of-the-art and sophisticated conveyor / computer-run systems together with merchandise flow planning and highly trained /engaged employees.

## **SYSCO**

Kingston, ON.  
Karen Goose  
(613) 384-6666 x 291  
www.sysco.com  
goose.karen@kst.sysco.ca  
Sysco is the global leader in selling, marketing and distributing food products.

## **TDL**

Kingston, ON.  
Dale Robertson  
(613) 634-7055  
robertson\_dale@timhortons.com  
Distribution services for TDL, Tim Horton's in Eastern Ontario and Quebec.

## **TONY DEODATO & SONS**

Kingston, ON.  
Tony Deodato  
613-548-3073  
Distributor of fresh fruit and vegetables.

## **WESCO**

Kingston, ON.  
Gord Rogers  
613-389-1662  
www.wesco.com  
grogers@wesco.com  
WESCO Distribution is a leading distributor of electrical construction products and electrical and industrial maintenance, repair and operating (MRO) supplies, and

is the nation's largest provider of integrated supply services.

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## MOVING AND STORAGE

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### A. CARRUTHERS MOVING & STORAGE

PO Box 25  
Morewood, ON. K0A 2R0  
Arden Carruthers, Owner  
613-448-3091  
613-448-1310  
arjean@magma.com  
Storage and long distance moving.

### ALEXANDRIA MINI STORAGE

113 Main N.  
Alexandria, ON. K0C 1A0  
613-525-4910

### ALL SERVICES MOVING

57 Forsythe Road  
Corbyville, ON. K0K 1V0  
Warren Willing, President  
(613) 966-6627  
Climate controlled storage and residential/ commercial moving.

### ATLAS HIGHLAND VAN & STORAGE

165 Purdy St.  
Colborne, ON. K0K 1S0  
(905) 355-1221  
(905) 355-5505  
www.atlasworldgroup.com

### GLENGARRY STORAGE INC.

Box #568 294 Main ST. N.  
Alexandria, ON. K0C 1A0  
Tom Murray  
613-525-4316  
613-525-0720  
TNJMURRAY@hotmail.com  
Mini storage.

### HV RENTALS LTD.

Box 3015  
Morrisburg, ON. K0C 1X0  
Donald Veinotte  
613-543-3190  
Storage trailers.

### SPACES STORAGE

**KINGSTON** Kingston, ON.  
AJ Keilty- (613) 541-8534  
www.pickupstorage.ca  
AJK@PickupStorage.ca  
Self-storage solutions in Kingston, Napanee, Brockville, and Lansdowne.

### STEVENSON CARTAGE

P.O. Box 815  
Cobourg, ON. K9A 4S3  
(905) 372-5276

### TOTAL MOVE MANAGEMENT

28 Prescott St.  
Kemptville, ON. K0G 1S0  
Mike McIntosh.

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## RENTAL SERVICES

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### DISCOUNT

Kingston, ON.  
Jeff Wolters  
613 384-6002  
www.discountcar.com  
jwolters@discount.com  
Truck rentals.

### MILLHAVEN STORAGE

4945 Taylor Kidd Blvd.  
Bath, ON. K0H 1G0  
613-384-5393  
www.uhaul.com  
Truck rental, general storage.

### PENSKE

131A Parks Drive  
Belleville, ON. K8N 4Z5  
Randolph P. Ryerson, Director

613 969 7730

www.bellevilletruckrental.com  
randolph.ryerson@penske.com  
Truck Rental Company.

### PENSKE

Kingston, ON.  
613-531-3696  
www.kingstontruckrental.com  
Truck rentals.

### U-HAUL

Kingston, ON.  
Thomas George  
613-583-6372  
Truck rentals.

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## SUPPORT SERVICES

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### 730 PERMIT SERVICES INC.

Exit 730, Highway 401  
Shanly Road P.O. Box755  
Cardinal, ON. K0E 1E0  
Gilles Dallaire  
Vice-President  
613-657-1244  
613-657-1453  
www.730permitservices.com  
gdallaire@730permitservices.com  
730 Permit Services has developed strong relationships with both Canadian and United States transportation authorities and our experts have detailed knowledge of the filing systems for permits, accounting and audits.

### APEX FACILITY MANAGEMENT SERVICES LTD.

100 Strowger Blvd.  
Brockville, ON. K6V 5W8  
John Pike  
613-498-3480  
613-498-3613  
www.apexfms.ca  
johnp.apex@ripnet.com  
Formed by 3 professionals with over a 105 years experience in the

manufacturing and facility support services field.

### **BEAU-ROC INC.**

Support Services  
300 Universelle St.  
Vars, ON. K0A 3H0  
Daniel Tremblay  
Owner & President  
613-443-0044  
613-443-1138  
www.beuroc.com  
beaurocteam@beuroc.com  
Beau-Roc manufactures a wide variety of premium steel dump bodies.

### **BENSON TRUCK & TRAILER**

Kingston, ON.  
(613) 548-8228  
Servicing for all truck repairs and maintenance.

### **BM WAREHOUSING**

229 University Avenue  
Belleville, ON.  
Brian Hickerson  
(613) 969-8990  
(613) 969-8378  
www.bmwarehousing.ca  
brian@bmwarehousing.ca  
Custom brokers clearing warehouse.

### **BOMBARDIER TRANSPORTATION**

5055 County Road #23  
Millhaven, ON.  
Ziad Rizk - (613) 384-3100  
www.transportation.bombardier.com

### **CORNWALL TIRE SERVICE LTD.**

428 11th St. West  
Cornwall, ON. K6J 3B8  
800-267-7191  
613-933-1515  
613-933-1603

### **CROSSBORDER SOLUTIONS INC.**

26A Victoria Avenue  
Belleville, ON. K8N 1Z4  
877-222-7009  
www.exportimportsolutions.com  
A company providing exporting importing, border services and solutions.

### **FEDEX TRADE LOGISTICS**

848A Highway 137  
Thousand Island Bridge, Hill Island  
Lansdowne, ON. K0E 1L0  
613-659-3947  
613-659-3952  
FedEx Trade Networks provides customs brokerage, international freight forwarding, export documentation, distribution, cargo insurance, and eCommerce and trade facilitation solutions.

### **FORTIER TRANSPORT SHOP**

16445 Sixsmith  
Long Sault, ON. K0C 1P0  
613-938-7138

### **HASIUK STORAGE TRAILERS**

183 Elgin St. N.  
Colborne, ON. K0K 1S0  
(905) 355-5333  
(905) 355-1594  
Truck, Utility Trailer and RV  
(Recreational Vehicle) Rental and Leasing.

### **NATIONAL SHUNT SERVICE INC.**

Ewart Street  
Northam Industrial Park,  
Building 20, Unit 4  
P.O.Box 1081  
Cobourg, ON. K9A 4W5  
(905) 377-9900  
(905) 377-9901  
www.nationalshunt.com  
Shunting services.

### **NEFAB INC.**

211 Jameson Dr  
Peterborough, ON. K9J 6X6  
Lars-Åke Rydh, Chairman  
705-748-4888  
705-748-0034  
www.nefab.ca, mail@nefab.com  
Nefab Canada's product mix varies among export & returnable packaging. Everything from wooden crates to heavy duty skids and enclosures are designed from one of our inhouse packaging designers.

### **SIR SANDFORD FLEMING COLLEGE**

599 Brealey Dr  
Peterborough, ON. K9J 7B1  
Catherine Staples  
705-749-5530  
705-749-5540  
www.flemingc.on.ca  
cstaples@flemingc.on.ca  
Fleming College has campus locations in Peterborough, Lindsay, Cobourg and Haliburton, and offers full-time programs in, Business, Community Development, Environmental and Natural Resource Sciences, Fine Arts, Health and Wellness, Law and Justice, and Technology and Skilled Trades.

### **ST. LAWRENCE COLLEGE BROCKVILLE**

2288 Parkedale Ave.  
Brockville, ON. K6V 5X3  
Doug Routon, Campus Dean  
613-345-0660  
613-345-2231  
www.stlawrencecollege.ca

### **ST. LAWRENCE COLLEGE CORNWALL**

2 Belmont St.  
Cornwall, ON. K6H 4Z1  
Don Fairweather  
Campus Dean  
613-933-6090  
613-937-1523  
www.stlawrencecollege.ca

## **ST. LAWRENCE COLLEGE KINGSTON**

100 Portsmouth Avenue  
Kingston, ON. K7L 5A6  
Chris Whitaker, President/CEO  
613-5445400  
613-545-3923  
www.stlawrencecollege.ca

## **STEVES TRUCK SERVICE**

51 Communtiy Road  
Napanee, ON  
Steve Winter  
(613) 354-9604  
www.Stevestruckservice.com  
truckdoctor1965@hotmail.com  
Vehicle towing and repair.

## **TALLMAN TRUCK CENTRE - BELLEVILLE**

77 Bellevue Drive  
Belleville, ON. K8N 4Z5  
Rick Ryer, Sales Rep, Belleville  
613-966-4800  
613-966-6241  
kemptvilletruckcentre.on.ca  
rryer@ktctruck.ca  
Commercial garage specializing in  
International transport truck repair  
as well as leasing services.

## **TALLMAN TRUCK CENTRE - BROCKVILLE**

2420 Parkedale Ave.  
Brockville, ON. K6V 3G8  
Joe MacDonald  
General & Sales Manager,  
Brockville  
Tel: (613) 345-3668  
Fax: (613) 345-5628  
kemptvilletruckcentre.on.ca  
jmacdonald@ktctruck.ca  
Commercial garage specializing in  
International transport truck repair  
as well as leasing services.

## **TALLMAN TRUCK CENTRE - CORNWALL**

1750 McConnell Ave Cornwall,  
ON. K6H 5V3  
Kirk Tallman, General Manager  
Cornwall

(613) 933-4425  
613-933-9714  
kemptvilletruckcentre.on.ca  
kat.tallman@ktctruck.ca  
Commercial garage specializing in  
International transport truck repair  
as well as leasing services.

## **TALLMAN TRUCK CENTRE - KEMPTVILLE**

405 Van Buren St.  
Kemptville, ON. K0G 1J0  
Gerald Tallman, President  
613-258-3467  
kemptvilletruckcentre.on.ca  
Gerald.tallman@ktctruck.ca  
Commercial garage specializing  
in International transport truck  
repair as well as leasing services.  
Kemptville is the company's head  
office.

## **TALLMAN TRUCK CENTRE - KINGSTON**

750 Dalton Ave.  
Kingston, ON. K7M 8N8  
Jason Quesnel  
General Manager, Kingston  
613-546-3336  
613-546-0567  
kemptvilletruckcentre.on.ca  
jquesnel@ktctruck.ca  
Commercial garage specializing in  
International transport truck repair  
as well as leasing services.

## **TIMS TRUCKING**

29 Commercial Court  
Napanee, ON.  
Tim Craig - (613) 354-8467

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# **THIRD PARTY LOGISTICS**

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## **LL-CAN DISTRIBUTION CENTRES**

100 Strowger Boulevard  
Brockville, ON. K6V 5J9  
Kelly Noble, General Manager

613-345-2647  
613-967-8948  
www.allcandcs.com  
info@allcandcs.com  
All-Can operates warehouses in  
Belleville, Brockville, Kingston,  
Trenton and Windsor, offering  
many types of storage facilities  
including multi-temperature; AIB  
superior food-grade storage as  
well as general dry storage.

## **ALL-CAN PRO LOGISTICS INC.**

57 Cannifton Road  
Belleville, ON.  
Richard Belanger  
(613) 966-0796  
(613) 967-8948  
www.allcand3pl.com  
josephb@allcand3pl.com  
Third-party Warehousing based  
logistics firm.

## **CHILL CHAIN LOGISTICS**

80 Carrying Place Road  
Trenton, ON.  
Tyrone Downs  
(613) 394-0459  
(613) 394-1479  
www.chillchainlogistics.com  
info@chillchainlogistics.com  
Transportation (including  
refrigeration), Logistics,  
Warehousing, Distribution and  
Export Services.

## **CON-WAY (MENLO)**

380 Central Ave West  
Brockville, ON. K6V 5W1  
Etien Venne, Manager  
416-285-5399  
416-285-6968  
www.con-way.com  
venne.etien@con-way.com  
Menlo Worldwide Logistics  
specializes in the integration of all  
functions across the supply chain,  
from sourcing of raw materials,  
through product manufacturing  
to the distribution of finished  
goods.

## **DHL EXPRESS**

789 OBrien Drive  
Peterborough, ON. K9J 6X7  
705-749-3436  
www.dhl.com  
globaltrade@dhl.com  
DHL Solutions provides  
customized end-to-end logistics  
solutions worldwide. Services  
range from consulting and design  
all the way to management and  
specific project handling.

## **MOSAIC LOGISTICS**

1049 Crawford Dr.  
Peterborough, ON. K9J 6X6  
Dave Scott, Vice President  
705-748-4466  
www.mosaiclogistics.com  
dscott@meyers.ca  
Mosaic Logistics is an asset based  
third party logistics company with  
the combined resources of Meyers,  
Mortrans and a well-established  
North American transportation  
network.

## **RENT X WAREHOUSING CORP.**

257 Pinnacle Street  
Belleville, ON. K8P 1Z5  
Bernie Ouellet  
(613) 968-3000  
(613) 968-6898  
www.rentxtrans.com  
bernie@rentxtrans.com  
CDC is a division of Rentx  
Transportation Services Corp.  
CDC offers warehousing,  
distribution, consolidation and  
logistics services to both large and  
small companies.

## **RYDER**

1341 Midland Ave.  
Kingston, ON. K7L 4V2  
Lisa Brumfield  
613-384-7333, 613-384-5943  
www.ryder.com  
Lisa\_Brumfield@ryder.com  
Ryder Canada offers a full range  
of supply chain, distribution and  
transportation solutions.

## **SLH TRANSPORT INC.**

500 College Street East  
Belleville, ON.  
Gary Howard  
(613) 967-6424  
(613) 391-3380  
www.slh.ca  
customerservice@slh.ca  
Transport company offering short  
and medium haul transportation  
including full and less than truck  
load (LTL) services.

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# **TRANSPORTATION**

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## **A.T.S**

RR7 Napanee, ON. K7R 3L2  
(613) 354-2143  
www.ats.ca  
napanee3@ats.ca  
Freight transportation.

## **AB CARTAGE**

16911 Cornwall Centre RD.  
Long Sault, ON. K0C 1P0  
Al Bourdeau - 613-932-3671

## **ALTERNATIVE FRIEGHT SYSTEMS**

580 Ontario Street  
Cobourg, ON. K9A 3C4  
(905) 372-1132  
Specialized Freight (except  
Used Goods) Trucking, Long  
Distance.

## **APSLEY PETERBOROUGH TRANSPORT**

665 Neal Drive  
Peterborough, ON.  
705-742-2287  
Serving northern Peterborough  
county.

## **ASPIRATIONS**

1666 Morris  
Peterborough, ON.  
292-9439  
Ontario General freight services.

## **B.L. MACNAUGHTON TRUCKING INC.**

21405 Creek RD  
Dalkeith, ON. K0B 1E0  
Bruce MacNaughton  
613-525-2403  
Grain and Gravel Haulage.

## **B-LINE DELIVERY**

4053 Pelmo Park  
Port Hope, ON. L1A 3V5  
(905) 753-2083  
General Freight Trucking, Long  
Distance.

## **B-LINE DISTRIBUTION SERVICE**

53 Wilson Avenue  
Belleville, ON.  
Kelly Knoble  
(613) 968-8863  
(613) 962-6210  
www.allcand3pl.com  
bline@allcand3pl.com  
Trucking company.

## **BMD TRANSPORT**

P.O. Box 197  
Lansdowne, ON. K0E 1L0  
Bert McMahon, President  
613-659-2491  
613-659-2476  
bmdtruck@1000island.net

## **BUCKHAM TRANSPORT**

Bailieboro (just south of  
Peterborough) Peterborough, ON.  
613-939-6311

## **C.A.T**

505 Goodyear Road  
Napanee, ON. K7R 3L2  
Archie Clark  
(613) 354-0282  
(613) 354-0497  
www.cat.ca  
aclark@cat.ca  
General freight and long distance  
transport.

# ONTARIO EAST

## Bay of Quinte Region

### Seeking a high-value location? Join our business cluster-and grow.

The Bay of Quinte region located in Ontario, Canada embraces rich agricultural land and vibrant communities on the north shore of the Bay of Quinte including the City of Belleville, the City of Quinte West (Trenton) and the Municipality of Brighton.

Bay of Quinte hosts dynamic and growing logistics, food processing, packaging, and advanced manufacturing sectors. People here make and ship products throughout North America while enjoying an enviable quality of life in a fine natural setting. Companies can partner and grow here, and our local college features leading edge, industry focused training programs. The Bay of Quinte region offers the aerospace and construction sector exciting opportunities at Canada's largest air force base, 8 Wing CFB Trenton, which includes new infrastructure investment worth over a billion dollars.

### Key Site Selection Factors

- Population: 101, 770
- Established manufacturing base and support services
- Fully serviced, investment-ready business parks
- Superior labour force: available well-trained, strong work ethic, low turnover & absenteeism
- Proactive development and approval process with no industrial development charges
- Ideal location offering a competitive advantage in costs

### Examples of Bay of Quinte Private Sector Companies

Kellogg Company... Breakfast cereal manufacturer

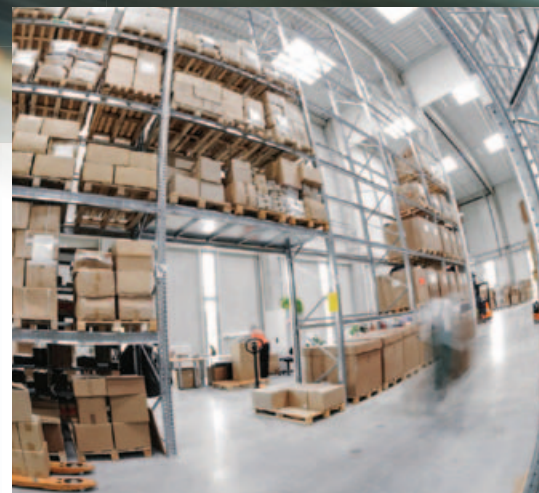
Exxon Mobil... Packaging products

Sears Canada... Distribution centre

Nestle Canada Inc.... Frozen and dry mix food products

Halla Climate Control... Automotive air conditioning systems

Bioniche Life Sciences... R&D and manufacturing of pharmaceuticals



**Chris King, Ec. D** Chief Executive Officer

Quinte Economic Development Commission

284B Wallbridge-Loyalist Rd

PO BOX 610 Belleville, ON K8N 5B3

Tel: 613-961-7990

Toll Free: 1-866-961-7990

chris@QuinteDevelopment.com

[www.QuinteDevelopment.com](http://www.QuinteDevelopment.com)

# ONTARIO EAST

## Brockville

### Brockville, City of the 1000 Islands

Brockville is famous for location, picturesque beauty and base of many multinational firms. The community is a World Health Organization Designated Safe Community and is within an enviable United Nations Biosphere Reserve.

Brockville is also a transportation hub on super Highway 401, being centrally located in the Montreal Toronto economic corridor, an hour from the Nation's Capital region. The community is also accessible and connected by two international bridges minutes away and with both CNR and CPR Rail services including VIA passenger service. Brockville is also a heritage community being Ontario's oldest incorporated municipality offering the charm and ambiance of resort living and a quality lifestyle. The loyalty and availability of the skilled workforce and the creative talent of its people, offer a significant competitive advantage for business investment.

### Just the Facts

#### Demography/Weather

Total Population	24,029
Total Regional Population (within 30 minutes)	107,893

#### Economy

Average Household Income	\$60,700
Average Unemployment Rate	6-7%

#### Education

Adults with High School Educaiton	86.3%
Adults with College or University Diploma	53.7%

#### Housing

Average 3 Bedroom detached Bungalow	\$199,446
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[www.Brockville.com](http://www.Brockville.com)



**BROCKVILLE**  
CITY OF THE 1000 ISLANDS

*Hometown Charm...  
World Class Business!*

Contact: Dave Paul  
Director of Economic Development  
City of Brockville

1 King Street West  
Brockville, ON K6V 7A5  
Tel: 613.342.8772  
[dpaul@brockville.com](mailto:dpaul@brockville.com)

# ONTARIO EAST

## Cornwall

**Cornwall is a modern city with a healthy mix of business opportunities, affordable housing, and world class amenities.**

It's a place where you can succeed.

Cornwall is turning heads as new investments in infrastructure combine with a fast-growing economy led by companies in the logistics, service and food sectors. A key factor in the City's growth is the low cost of doing business - an advantage that begins the moment you buy land, and extends through to building, development and everyday operating costs.

Cornwall's strategic location on Highway 401 combines rail and sea transport options with a bridge to the USA, making it a great choice for Eastern North American distribution operations.

### Key Site Selection Factors

Population... 45,595

Regional Population (within 130 km)... 5 million

Business Park... \$20,000/serviced acre

Development Charges... \$0.00 (none)

Average House Sale Price... \$145,000

### Top 5 Logistics Sector Companies

SCM... Walmart Distribution Centre

Matrix... Shoppers Drug Mart Distribution Centre

Benson... Distribution Centre

Minimax Express... Transportation

Seaway Express... Transportation



### CORNWALL ECONOMIC DEVELOPMENT

#### Bob Peters

Senior Development Officer

100 Water Street, Suite 104

Cornwall, ON

K6H 6G4

Tel: 613-933-0074

bpeters@cornwall.ca



[www.ChooseCornwall.ca](http://www.ChooseCornwall.ca)



# ONTARIO EAST

## Lennox and Addington

An entrepreneurial spirit is visible throughout Lennox and Addington County as creative and innovative people are thriving. Home to some of Eastern Ontario's most successful business people, L&A is leading the way to entrepreneurial success.

Located midway between Toronto, Montreal, and Ottawa, L&A County has a business-oriented environment suitable for any business. With its diverse business culture, L&A cultivates the growth and development of various industries-retail, manufacturing, trade, and agriculture sectors are all prosperous.

The efficiency of L&A's economy also allows members of the community to relax and escape the demands of a successful business. Taking part in our premier recreational opportunities after work will introduce you to the dynamic lifestyle L&A has to offer. Fishing, hiking, skiing, and golfing are only a few activities to help you relieve any pent up stress.

### Our Municipalities

Town of Greater Napanee

Loyalist Township

Stone Mills Township

Addington Highlands Township

### Key Site Selection Factors

Population... 40, 542

Regional Population (within 30 minute drive)... 300, 000

Average Price of Serviced Industrial Land... \$30, 000/acre

Average House Sale Price... \$185, 000

Capital Costs... 20% of Toronto costs

### Top 5 Private Sector Companies

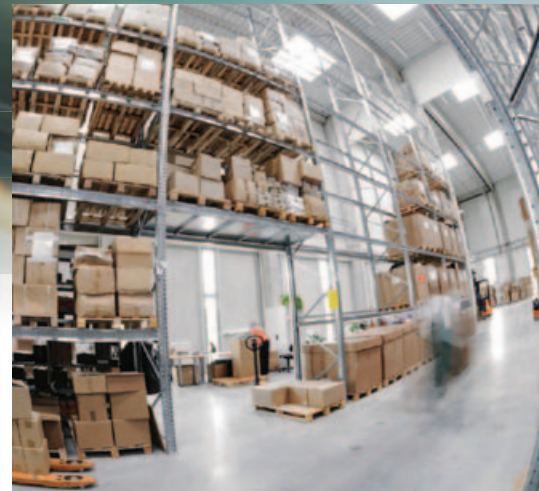
Goodyear Canada... Tire Manufacturing

Strathcona Paper... Paper Board Manufacturing

Bombardier Transportation... Transit R&D Facility

Lafarge Canada... Cement Manufacturing

GT Machining & Fabricating Ltd.... Advanced Manufacturing



county of  
**Lennox & Addington**

### Stephen Paul

Manager, Economic Development

County of Lennox & Addington

97 Thomas Street East Napanee, ON K7R 4B9

Tel: 613-354-4883 ext. 234

spaul@lennox-addington.on.ca

**www.LennoxAndAddington.com**

# ONTARIO EAST

## Northumberland County

Northumberland County is a thriving Eastern Ontario community of seven diverse, yet complementary municipalities located directly on Highway 401 within an hour's drive of Toronto. It is a growing area fueled by an already diverse industrial, commercial, and agricultural economic base. The combination of location and exceptional quality of life are attracting an increasing number of people to Northumberland.

### Northumberland County is made up of seven municipalities:

Township of Alnwick-Haldimand, Township of Hamilton, Municipality of Brighton, Municipality of Port Hope, Town of Cobourg, Municipality of Trent Hills, and Cramahe Township. Northumberland County is strategically located between Toronto and Montreal on Highway 401 within a few hours of low-traffic U.S. border crossings. There are numerous freight and shipping companies that provide local, national and international services; rail services provided by Canadian National, Canadian Pacific Railway, and Via Rail (passenger). Northumberland County also has access at the Port of Oshawa with direct access to Lake Ontario and the St. Lawrence Seaway, which serves ships of all sizes; is only 2 km from Highway 401 and has access to CN and CP railway.

### Just the Facts

- Northumberland population: 80,963 (2006), within 30 minutes: 1,005,832 (2006)
- Ontario produces more than 200 agricultural commodities and is a world leader in food technology research and development
- Ontario's agri-food sector has exports worth \$8.6 billion USD annually, accounting for 28% of Canada's total annual agri-food exports.
- Food industry in Eastern Ontario has far higher proportion of large multinational firms than any other food-processing cluster in Ontario
- Ratio of large to medium size firms is four times greater in Eastern Ontario than the rest of the province

### Companies already in the area:

Curtis Chicks – Maple Lodge Farms  
Bakkavor  
Weetabix  
Archer's Poultry  
Empire Cheese  
Sprucewood Brands  
Weston's



### NORTHUMBERLAND COUNTY ECONOMIC DEVELOPMENT & TOURISM

#### Dan Borowec, Director

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Direct: 905.372.0144  
Tel: 905.372.3329 ext 2296  
Fax: 905.373.8567  
Email: borowecd@northumberlandcounty.ca

[www.northumberlandcounty.ca](http://www.northumberlandcounty.ca)

# ONTARIO EAST

## The Town of Smiths Falls

### A Sensational Place to do Business

Make your choice Sensational! SMITHS FALLS, a full-service regional centre, where a great labour pool, excellent services, and land and buildings are all available to meet your business needs.

**LOCATION:** Eastern Ontario, Canada, halfway and within an hour of the heart of Ottawa, the nation's capital, and the city of Kingston. Approximately midway, and within 3-4 hours, of Toronto and Montreal. Within 1-2 hours of three border crossings to the United States. Close to Highways 401, 416 and the Trans Canada highway. Located halfway along the historic Rideau Canal, a UNESCO World Heritage Site.

**POPULATION:** Approximately 8,800. Within 40 minutes - 93,000 plus.

**LABOUR POOL:** Large labour force in region. Within 40 minutes - approximately 50,000. Many manufacturing workers.

**TRANSPORTATION:** A hub for the regional network. Rail services. A transport and warehousing company is located here. Municipal airport with 4000-foot paved runway; within one hour of an international airport.

**ECONOMIC ACTIVITY:** A regional manufacturing, retail and services centre. Also an active tourist community.

**E-SERVICE:** Well wired community. High speed Internet, fiber optics.

**EDUCATION:** Served by quality elementary and secondary schools, college training services, and is central and within an hour of several city-based universities and colleges.

**COMMUNITY SERVICES:** Municipal police service and fire department. Excellent public works services. Plenty of sports and recreational opportunities.

**WATER/UTILITIES:** Excellent water services. New water treatment plant and a modern waste treatment plant. Large hydro capacity to meet industrial needs. Natural gas available.

**MEDICAL:** Excellent hospital, ambulance services, variety of other medical services available.

**LAND/BUILDINGS:** Industrial, commercial, retail facilities for sale or lease, plus industrial and commercial land for new construction. No development fees.



*Sensational!*



**Contact: Bob Cheetham**  
**Manager of Economic Development**

Town of Smiths Falls  
PO BOX 695, 77 Beckwith St. N.  
Smiths Falls, ON K7A 4T6

Tel: 613-283-4124 ext. 1107  
bcheetham@smithsfalls.com

[www.advantagesmithsfalls.ca](http://www.advantagesmithsfalls.ca)

# ONTARIO EAST

## Stormont, Dundas & Glengarry

### The United Counties of Stormont, Dundas and Glengarry is your eastern gateway to Ontario and the world.

Central to Montreal, Ottawa and Toronto, with convenient crossings to the United States, world-class companies thrive in SD&G. Stay, discover and grow in our friendly, affordable communities.

SD&G has proven strength in food, beverage and bio-products processing, distribution, manufacturing and technology. The SD&G Community Futures Development Corporation can help your business with counseling, site selection, secured term financing and venture capital. Learn more at [www.sdgcfdc.on.ca](http://www.sdgcfdc.on.ca)

### Major Employers

Alexandria Moulding	Wood Moulding	<a href="http://www.alexmo.com">www.alexmo.com</a>
Beaver's Dental	Dental Burrs	<a href="http://www.sybrondental.com">www.sybrondental.com</a>
Kraft	Cheese	<a href="http://www.kraftcanada.com">www.kraftcanada.com</a>
Guildcrest Homes	Mobile Homes	<a href="http://www.guildcrest.com">www.guildcrest.com</a>
Farley Windows	Windows	<a href="http://www.farleywindows.com">www.farleywindows.com</a>

### Key Facts and Figures

Population... 110,399

Median household income... \$48,493

Average home price... \$159,301

Knowledge of French and English... 43,620

Industrial land... starts at \$5,000/acre

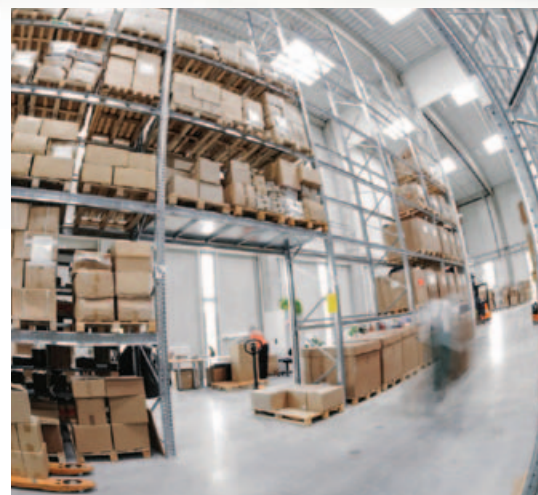


**STORMONT, DUNDAS & GLENGARRY**

Community Futures Development Corporation

Société d'aide au développement des collectivités

[www.sdgcfdc.on.ca](http://www.sdgcfdc.on.ca)



### Joyce Gravelle

Economic Development Officer

SD&G Community Futures Development Corporation

26 Pitt St. Suite 207 Cornwall, ON K6J 3P2

Tel: 613-932-4333

[jgravelle@sdgcfdc.on.ca](mailto:jgravelle@sdgcfdc.on.ca)

## **CANADIAN NATIONAL RAILWAYS**

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Jean Alle, Senior Asset Manager  
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jean.alle@cn.ca  
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facility in Cornwall.

## **CAREW'S FREIGHT**

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Etien Venne, Manager  
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416-285-6968  
www.con-way.com  
venne.etien@con-way.com  
Freight and Logistics Services  
Company.

## **COONEY TRANSPORT LTD.**

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Wendy Meraw  
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(613) 966-0896  
www.cooney.ca  
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## **CRAVEN LOGISTICS**

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(905) 372-7048  
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## **CTR TRUCKLOAD**

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613-933-4598

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